

**SOUTH BAY REGIONAL PUBLIC SAFETY
TRAINING CONSORTIUM**

AUDIT REPORT

JUNE 30, 2018

**SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
South Bay Regional Public Safety Training Consortium
San Jose, California

Report on Financial Statements

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of South Bay Regional Public Safety Training Consortium (the Consortium) as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise the Consortium's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of South Bay Regional Public Safety Training Consortium, as of June 30, 2018, and the respective changes in financial position thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

INDEPENDENT AUDITOR'S REPORT - Continued

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information on pages 3 through 11 and 29 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

A handwritten signature in black ink, appearing to read "W. B. Bank". The signature is written in a cursive, flowing style.

Cupertino, California
August 31, 2018

**SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
Management's Discussion and Analysis (Unaudited)
June 30, 2018**

Our discussion of the South Bay Regional Public Safety Training Consortium's, (SBRPSTC, consortium, or organization), financial performance provides an overview of the organization's activities for the fiscal year ended June 30, 2018. Please read this Management Discussion and Analysis (MD & A) in conjunction with SBRPSTC's financial statements (including notes and supplementary information).

The organization was recognized by the Secretary of State of California as a Joint Powers Authority (JPA) on October 6, 1994, pursuant to California Government Code section 6500, et seq. Creation of SBRPSTC as a JPA, pursuant to Title I, Division 7, Chapter 5 of the California Government Code, established the organization as a separate public agency and grants SBRPSTC powers common to its participating member community college districts. The purpose of establishing the organization as a JPA and public agency is to operate and provide public safety training and educational programs for the mutual benefit of the consortium's member community colleges.

USING THIS ANNUAL REPORT

This annual report consists of a series of financial statements. The Statement of Net Assets and the Statement of Activities on pages 12 and 13 provide information about the activities of SBRPSTC and present a longer-term view of the organization's finances. For governmental activities, these statements inform how these services were financed in the short term as well as what remains for future spending. Fund financial statements also report the organization's operations in more detail than the government-wide statements by providing information about the SBRPSTC's most significant funds.

FINANCIAL HIGHLIGHTS

- The organization's financial status improved over the past year. Over the course of the year, total net assets increased by 40.2%. Increasing net assets is part of the organization's strategic plan of building reserves to prepare for times of economic uncertainty.
- Statement of Activities revenues exceeded expenses by \$1,524,474. Overall revenues were \$13,350,487 and overall expenditures were \$11,826,013.
- Contributing to SBRPSTC's budget increases were additional contracts and service programs and increases in member college funding rates.
- Salary and other expenditure savings contributed to the organization's overall financial health.

OVERVIEW OF THE FINANCIAL STATEMENTS

The full annual financial report is a product of three separate parts: the basic financial statements, supplementary information, and this section, the Management Discussion and Analysis. The three sections together provide a comprehensive overview of SBRPSTC. The basic financials are comprised of two kinds of statements that present financial information from different perspectives: organization-wide and funds.

- Organization-wide financial statements, which comprise the first two statements, provide both short-term and long-term information about the organization's overall financial position.
- Individual parts of the organization, which are reported as fund financial statements, focus on reporting SBRPSTC's operations in more detail and comprise the remaining statements.

SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
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June 30, 2018

- Basic services funding, i.e., Full Time Equivalent funding (FTE) is described in the governmental funds statements. These statements include short-term financing and balances remaining for future spending.

Notes to the financials, which are included in the financial statements, provide more detailed data and explain more of the information in the statements. The required supplementary information section provides further explanations and provides additional support for the financial statements. A comparison of the organization's budget for the year is also included.

The Statement of Net Assets and the Statement of Activities

The consortium's financial position is reported in the organization-wide statements and uses accounting methods similar to those used by companies in the private sector. All of the organization's assets and liabilities are included in the statement of net assets. The statement of activities reports all of the current year's revenues and expenses regardless of when cash is received or paid.

SBRPSTC's financial health or position (net assets) can be measured by the difference between the organization's assets and liabilities.

- Increases or decreases in the net assets of the organization over time are indicators of whether its financial position is improving or deteriorating, respectively.
- Additional non-financial factors such as condition of classroom buildings and other facilities, and changes in the FTE base of the organization need to be considered in assessing the overall health of the consortium.

In the Statement of Net Assets and the Statement of Activities, the organization is divided into two kinds of activities:

- Governmental activities:

The basic services provided by the organization, such as instruction, administration, and facilities are included here. Organization member FTE program allocations and contract classes finance most of these activities.

- Business-type activities:

At present, SBRPSTC does not have any business-type activities.

SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
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June 30, 2018

FUND FINANCIAL STATEMENTS

More detailed information about SBRPSTC's most significant funds—not the organization as a whole—is provided in the fund financial statements. Funds are accounting devices the consortium uses to keep track of specific sources of funding and spending on programs:

- Some funds are required by state law.
- Other funds are established by the organization to control and manage money for purposes such as deferred maintenance and capital projects.

The organization has only one type of fund:

- **Governmental funds:**

Most of SBRPSTC's basic services are included in governmental funds, which generally focus on:

1. How cash and other financial assets can readily be converted to cash flow (in and out).
2. The balances left at year-end that are available for spending or increasing reserves.

The organization has one major governmental fund: the general fund. All other funds are not considered major, i.e., the capital projects fund, deferred maintenance fund and self-insurance fund. All governmental funds cash, except for credit card and payroll bank accounts, reside and are maintained by the Santa Clara County Treasury.

A detailed short-term view is provided by the governmental fund statements. These statements help determine whether there are more or fewer financial resources that can be spent in the near future for financing SBRPSTC's programs. Because this information does not encompass the additional long-term focus of the organization-wide statements, additional information is provided at the bottom of the governmental fund statements that explains the differences (or relationships) between them.

SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
Management's Discussion and Analysis (Unaudited)
June 30, 2018

FINANCIAL ANALYSIS OF THE ORGANIZATION AS A WHOLE

Table 1: Net Assets

	Governmental Activities	
	2018	2017
Assets		
Cash	\$ 5,731,911	\$ 4,432,278
Accounts receivable, net	1,261,049	1,122,387
Inventory	204,782	260,404
Prepaid expenses	5,159	41,168
Capital assets, net	476,413	270,710
Total assets	<u>\$ 7,679,314</u>	<u>\$ 6,126,947</u>
Liabilities		
Accounts payable	\$ 1,803,865	\$ 1,904,175
Other liabilities	341,394	355,859
Long-term liabilities	218,739	76,071
Total liabilities	<u>2,363,998</u>	<u>2,336,105</u>
Net Assets		
Invested in capital assets, net of related debt	256,157	210,349
Unrestricted	<u>5,059,159</u>	<u>3,580,493</u>
Total net assets	<u>\$ 5,315,316</u>	<u>\$ 3,790,842</u>

The organization's combined net assets increased by \$1,524,474 or 40.2% over the prior June 30, 2017 fiscal year. Much of the increase was as a result of an increase in college FTE funding rates affecting apportionment and in-kind rent revenues. Total assets increased by 25.3% or \$1,552,367 and total liabilities increased by 1.2% or \$27,893.

Assets increased primarily because college FTE funding rate increased, and equipment costs were paid for by the capital projects fund, resulting in a higher cash balance.

Liability increases are primarily a result of increases in vendor accounts payable obligations. Since the organization retains many agency training credit liability balances on behalf of participating agencies, cash reserves are segregated within the accounting books and records to offset the net changes related to the agency liability.

SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
Management's Discussion and Analysis (Unaudited)
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Table 2: Changes in Net Assets

	Governmental Activities	
	<u>2018</u>	<u>2017</u>
Revenues:		
Apportionment	\$ 7,862,687	\$ 7,762,344
Student services	1,801,211	1,738,776
Grants	-	-
Contracts and fees	2,525,381	2,540,749
Rents and leases	535,419	418,554
Other revenue	625,789	631,974
Total Revenues	<u>13,350,487</u>	<u>13,092,397</u>
Expenditures:		
Instruction	6,072,967	6,014,986
Supervision of Instruction	735,002	685,121
Instructional support	681,584	713,063
Instructional technology	349,008	472,875
Organization administration	3,876,342	3,879,810
Depreciation	111,110	83,480
Total expenditures	<u>11,826,013</u>	<u>11,849,335</u>
Excess (deficiency) before special items and transfers	<u>\$ 1,524,474</u>	<u>\$ 1,243,062</u>

Apportionment FTE revenue decreased by 84 units or 3.2% as measured from June 30, 2017 (2,621 FTE) to June 30, 2018 (2,537 FTE). Apportionment revenue increased from fiscal year ending June 30, 2017 to June 30, 2018 by \$100,343. The Apportionment revenue increase is due to increases in member colleges receiving increased FTE funding from the state which is passed on to the consortium.

In addition to the FTE apportionment revenue earned, the organization produces an additional 100 FTE to three-member colleges as in-kind rent for use of their facilities. The FTE in-kind rent is recognized as both rental incomes earned and facilities rents paid as follows: Gavilan College, 40 FTE or \$206,050, Monterey Peninsula College, 30 FTE or \$154,537, and San Mateo College, 30 FTE or \$154,537, totaling 100 FTE or \$515,124. Total FTE produced as of June 30, 2018 was 2,637 (2,537 + 100).

Total governmental activities revenue increased by \$258,090 or 2.0% and total expenditures decreased by \$23,322 or .2% from June 30, 2017 to June 30, 2018.

SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
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FINANCIAL ANALYSIS OF THE ORGANIZATION’S FUNDS

General Governmental Functions

SBRPSTC’s governmental funds reported a combined fund balance of \$5,174,152 at June 30, 2018, which is \$1,527,022 above last year’s total of \$3,647,130. Shown below is an analysis of the organization’s fund balances and the total change in fund balances from the prior year.

Table 3: Organization’s Fund Balances

	Fund Balance June 30, 2018	Fund Balance June 30, 2017	Increase (Decrease)
Major Funds:			
General	\$ 4,124,997	\$ 2,797,922	\$ 1,327,075
Non-Major Funds:			
Deferred Maintenance	922,198	622,198	300,000
Special Reserve-Capital Projects	126,957	227,010	(100,053)
Self Insurance	-	-	-
Total	\$ 5,174,152	\$ 3,647,130	\$ 1,527,022

Major Funds:

The increase in fund balance within the General Fund is primarily due to increases in revenues and assets and reducing expenditures and liabilities. The organization’s overall FTE production has decreased by 84 FTE as measured from its highest FTE production level of 2,621 FTE in 2017 to the current FTE level of 2,537.

A ten-year history of FTE production is presented below for each year ending June 30th.

Table 4: Ten-Year FTE History

Year	FTE Amount
2009	2,487
2010	2,201
2011	2,226
2012	1,887
2013	1,813
2014	1,951
2015	2,148
2016	2,524
2017	2,621
2018	2,537

The organization is always looking for innovative opportunities to be able to produce additional FTE for its member colleges.

SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
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The General Fund balance of \$4,124,997 is allocated as undesignated \$2,920,215, reserved for economic uncertainty \$1,000,000, and store's inventory of \$204,782.

Non-Major Funds:

During the year, no funds were spent from the Deferred Maintenance fund. The Capital Projects fund spent funds according to its equipment replacement plan. The General fund transferred \$300,000 to the Deferred Maintenance fund and the Self-Insurance fund had no activity.

General Fund Budgetary Highlights

SBRPSTC's budget is prepared in accordance with California law and is based on the modified accrual basis of accounting.

The organization realized a decrease in the number of contracts but had an increase in fees and other income realizing a net increase in actual revenue over budgeted revenue of \$48,157. Total actual expenditures were less than budgeted expenditures by \$888,451.

Overall, budgeted schedule of revenues, expenditures and changes in fund balance budgeted revenues of \$13,074,313 were exceeded by actual revenues of \$13,122,470 with a net increase of \$48,157. Actual expenditures of \$11,495,395 were less than budgeted expenditures of \$12,383,846 by \$888,451.

CAPITAL ASSET AND DEBT ADMINISTRATION

Capital Assets

SBRPSTC's investment in capital assets amounts to \$256,157 (net of accumulated depreciation and related debt). This investment is primarily comprised of vehicles, copiers, computers and other equipment.

The Organization's total capital assets at cost increased over the prior year due to acquisition of twelve additional vehicles costing \$316,813.

Table 5: Capital Assets

	Organization Total		Total Percentage
	Governmental Activities		Change
	2018	2017	2018 - 2017
Equipment	\$ 799,049	\$ 799,049	0.0%
Furniture	54,783	54,783	0.0%
Vehicles	2,593,621	2,276,808	13.9%
Building Improvements	8,418	8,418	0.0%
Total	<u>\$ 3,455,871</u>	<u>\$ 3,139,058</u>	<u>10.1%</u>

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Long-Term Debt

The organization continues to maintain a very conservative approach to increasing debt. The organizations debt increased by \$187,437 due to an increase in compensated absences liability of \$27,542 and capital lease-vehicles liability of \$159,895.

Compensated absences and capital leases have increased by 12.7% and 264.9% respectively.

Table 6: Outstanding Debt, at Year-End

	Consortium Total		Total Percentage
	Governmental Activities		Change
	2018	2017	2018 - 2017
Compensated absences	\$ 244,817	\$ 217,275	12.7%
Capital leases	220,256	60,361	264.9%
Total	<u>\$ 465,073</u>	<u>\$ 277,636</u>	<u>67.5%</u>

ECONOMIC FACTORS BEARING ON THE ORGANIZATION’S FUTURE

The impacts of changes in providing public safety training and paying for the costs of such training and associated retirement and health benefit costs have changed over the past years. SBRPSTC expects the costs of health benefits, training and retirement costs to continue to increase in the future. We continue to observe, and experience increases in public safety training costs and registration fees impacting the hiring practices of our regional partner agencies and how they allocate their resources to pay for the public safety training and education they require.

For our future, we continue to innovate in how instruction is offered to students and we continue to explore new and innovative methods in which the organization can continue providing the highest quality of instruction at all levels. Because we serve over 300 agencies and are faced each year with a variety of changes during the year in how agencies are served, we implement a highly conservative approach in budgeting revenue and expenditures. Continually budgeting for lower revenues and higher expenditures has been the philosophy of the organization since its beginning.

Furthermore, changes in how curriculum is delivered and how the funding and class unit model for curriculum may also change during the year greatly contributes to our highly conservative budget approach of anticipating higher expenses and lower revenue. Although our budget approach is conservative, improvements in the operation, oversight and delivery of basic and fire academies and our many other professional training programs are recognized by our peers, colleges, and agencies we work with.

South Bay’s strategic planning for the future includes; building capacity and efficiency in all our service and instruction areas; maintaining our superior level of service; improving and obtaining new equipment; continued development of on-site support staff services; continued use of cost saving opportunities; and setting aside reserves for future economic uncertainty.

SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
Management's Discussion and Analysis (Unaudited)
June 30, 2018

In order to maintain compatibility with our member JPA Colleges and agencies we serve, we continue to maintain our current quality of instruction, encourage regional growth, improve facilities and services usage, and invest in technology and software that is critical to operations.

Over the past 24 years, the organization's commitments to our member colleges and agencies we serve has seen many changes in delivering the training and education we provide. The costs of providing training and education continues to increase which we absorbed resulting in depleting our financial reserves. The Consortium board of directors is invested in our growth and success and has shared with us their equipment funding revenues. Any additional revenue increases or cost saving measure we can benefit from are an integral part of our plan to increase financial reserves and plan for future economic uncertainty. Our board of director's actions are a strong indicator of the value they place in our partnerships with the agencies, students, public, and colleges we serve.

As we project and implement the expansion of comprehensive services offered by the consortium, increasing the organization's FTE base is a primary goal. An increase in FTE base coupled with additional revenue programs, such as simulated instruction, increased private sector training to support public safety needs, and expansion of existing services will help off-set the high cost associated with instruction, the resources needed to deliver such training, and increases in student/course fees. We look forward to expanding services and partnering with agencies, colleges, and other organizations to further our commitment to quality public safety training.

CONTACTING THE ORGANIZATION'S FINANCIAL MANAGEMENT

This financial report is designed to provide our citizens, taxpayers, and creditors with a general overview of the organization's finances and to show the organization's accountability for the funding it receives. If you have questions regarding this report or need additional financial information, please contact Linda Vaughn, President or Michael Lombardo, Vice President of Administrative Services, South Bay Regional Public Safety Training Consortium at 560 Bailey Avenue, San Jose, CA 95141.

South Bay Regional Public Safety Training Consortium
Statement of Net Assets
June 30, 2018

	Primary Government		
	Governmental Activities	Business-type Activities	Total
Assets			
Cash (Note 2)	\$ 5,731,911	\$ -	\$ 5,731,911
Accounts receivable	1,261,049	-	1,261,049
Inventory	204,782	-	204,782
Prepaid expenses	5,159	-	5,159
Equipment (Note 5)	799,049	-	799,049
Furniture & fixtures (Note 5)	54,783	-	54,783
Vehicles (Note 5)	2,593,621	-	2,593,621
Buildings & improvements (Note 5)	8,418	-	8,418
Less accumulated depreciation (Note 5)	(2,979,458)	-	(2,979,458)
Total assets	<u>\$ 7,679,314</u>	<u>\$ -</u>	<u>\$ 7,679,314</u>
Liabilities			
Liabilities:			
Accounts payable	\$ 1,803,865	\$ -	\$ 1,803,865
Accrued Payroll	27,976	-	27,976
Deposits	67,084	-	67,084
Long-term liabilities:			
Due within one year:			
Compensated absences (Note 1, 7)	167,222	-	167,222
Capital leases (Note 6)	79,112	-	79,112
Total due within one year	<u>246,334</u>	<u>-</u>	<u>246,334</u>
Due after one year:			
Compensated absences (Note 1, 7)	77,595	-	77,595
Capital leases (Note 6)	141,144	-	141,144
Total due after one year	<u>218,739</u>	<u>-</u>	<u>218,739</u>
Total liabilities	<u>2,363,998</u>	<u>-</u>	<u>2,363,998</u>
Net Assets			
Invested in capital assets, net of related debt	256,157	-	256,157
Unrestricted	5,059,159	-	5,059,159
Total net assets	<u>\$ 5,315,316</u>	<u>\$ -</u>	<u>\$ 5,315,316</u>

The notes to the financial statements are an integral part of this statement.

South Bay Regional Public Safety Training Consortium
Statement of Activities
Year Ended June 30, 2018

	Program Revenues		Net (Expense) Revenue and Changes in Net Assets			
	Expenses	Contracts	Grants	Governmental Activities	Business-type Activities	Total
Governmental Activities						
Instruction	\$ 6,072,967	\$ 2,525,381	\$ -	\$ (3,547,586)	\$ -	\$ (3,547,586)
Instruction-related services:						
Supervision of instruction	735,002	-	-	(735,002)	-	(735,002)
Instructional support	681,584	-	-	(681,584)	-	(681,584)
Instructional technology	349,008	-	-	(349,008)	-	(349,008)
General administration:						
Organization administration	3,876,342	-	-	(3,876,342)	-	(3,876,342)
Depreciation	111,110	-	-	(111,110)	-	(111,110)
Total governmental activities	<u>\$ 11,826,013</u>	<u>\$ 2,525,381</u>	<u>\$ -</u>	<u>\$ (9,300,632)</u>	<u>\$ -</u>	<u>\$ (9,300,632)</u>
Business-type activities						
General administration:	-	-	-	-	-	-
Other outgo	-	-	-	-	-	-
Total business-type activities	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
General revenues:						
Apportionment				\$ 7,862,687	\$ -	\$ 7,862,687
Student services				1,801,211	-	1,801,211
Rents and leases				535,419	-	535,419
Interest				17,333	-	17,333
Miscellaneous				608,456	-	608,456
Total general revenues				<u>\$ 10,825,106</u>	<u>\$ -</u>	<u>10,825,106</u>
Change in net assets						1,524,474
Net assets beginning						3,790,842
Net assets ending						<u>\$ 5,315,316</u>

The notes to the financial statements are an integral part of this statement.

South Bay Regional Public Safety Training Consortium
 Balance Sheet
 Governmental Funds
 June 30, 2018

	General	Other Governmental Funds	Total Governmental Funds
Assets			
Cash (Note 2)	\$ 4,739,546	\$ 1,062,698	\$ 5,802,244
Accounts receivable	1,228,188	-	1,228,188
Inventory	204,782	-	204,782
Prepaid expenses	5,159	-	5,159
Total assets	<u>\$ 6,177,675</u>	<u>\$ 1,062,698</u>	<u>\$ 7,240,373</u>
Liabilities and fund balances			
Liabilities:			
Accounts payable	\$ 1,790,395	\$ 13,543	\$ 1,803,938
Accrued payroll	27,976	-	27,976
Deposits	67,085	-	67,085
Compensated absences	167,222	-	167,222
Total liabilities	<u>2,052,678</u>	<u>13,543</u>	<u>2,066,221</u>
Fund balances:			
Reserved for:			
Stores inventories	204,782	-	204,782
Economic uncertainty	1,000,000	-	1,000,000
Undesignated, reported in:			
General fund	2,920,215	-	2,920,215
Capital project fund	-	126,957	126,957
Deferred maintenance fund	-	922,198	922,198
Self Insurance fund	-	-	-
Total fund balances	<u>4,124,997</u>	<u>1,049,155</u>	<u>5,174,152</u>
Total liabilities and fund balances	<u>\$ 6,177,675</u>	<u>\$ 1,062,698</u>	<u>\$ 7,240,373</u>

The notes to the financial statements are an integral part of this statement.

South Bay Regional Public Safety Training Consortium
Reconciliation of the Governmental Funds Balance Sheet to the
Statement of Net Assets
June 30, 2018

Total fund balances - governmental funds	\$ 5,174,152
Capital assets used for governmental activities are not financial resources and therefore are not reported as assets in governmental funds. The historical cost of these assets is \$3,455,871 and the accumulated depreciation is \$2,979,458.	476,413
Long-term liabilities are not due and payable in the current period and therefore are not reported as liabilities in governmental funds.	(297,850)
Cash held in and under administration by the County of Santa Clara is adjusted to fair market value	(37,399)
Total net assets - governmental activities	<u>\$ 5,315,316</u>

The notes to the financial statements are an integral part of this statement.

South Bay Regional Public Safety Training Consortium
Statement of Revenues, Expenditures, and Changes in Fund Balances
Governmental Funds
Year Ended June 30, 2018

	General	Other Governmental Funds	Total Governmental Funds
Revenues:			
Apportionment	\$ 7,862,687	\$ -	\$ 7,862,687
Student services	1,801,211	-	1,801,211
Contracts and fees	2,525,381	-	2,525,381
Rents and leases	533,983	1,436	535,419
Miscellaneous	353,469	254,987	608,456
Interest	45,739	-	45,739
Total Revenues	<u>13,122,470</u>	<u>256,423</u>	<u>13,378,893</u>
Expenditures:			
Instruction	6,072,967	-	6,072,967
Supervision of Instruction	735,002	-	735,002
Instructional support	669,977	11,607	681,584
Instructional technology	175,733	330,193	505,926
Organization administration	3,841,716	14,676	3,856,392
Total expenditures	<u>11,495,395</u>	<u>356,476</u>	<u>11,851,871</u>
Excess (deficiency) of revenues over (under) expenditures	<u>1,627,075</u>	<u>(100,053)</u>	<u>1,527,022</u>
Other financing sources (uses):			
Operating tranferes in	-	300,000	300,000
Operating tranferes out	<u>(300,000)</u>	-	<u>(300,000)</u>
Total other financing sources (uses)	<u>(300,000)</u>	<u>300,000</u>	<u>-</u>
Excess (deficiency) of revenue and other financing sources over (under) expenditures and other uses	1,327,075	199,947	1,527,022
Fund balances, July 1, 2017	<u>2,797,922</u>	<u>849,208</u>	<u>3,647,130</u>
Fund balances, June 30, 2018	<u>\$ 4,124,997</u>	<u>\$ 1,049,155</u>	<u>\$ 5,174,152</u>

The notes to the financial statements are an integral part of this statement.

South Bay Regional Public Safety Training Consortium

Reconciliation of the Governmental Funds Statement of Revenues, Expenditures,
and Changes in Fund Balances of Governmental Funds to the Statement of Activities
June 30, 2018

Net changes in fund balances - governmental funds	\$ 1,527,022
Governmental funds report capital outlay as expenditures. However, in the statement of activities, the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. This is the amount by which depreciation expense of \$111,110 and lease expense \$92,475, were exceeded by capital outlays of \$316,031 in the current period.	112,446
In the statement of activities, compensated absences are measured by the amounts earned during the year. In governmental funds, however expenditures for these items are measured by the amount of financial resources used (essentially the amounts paid). This years non-current effect on compensated absences is \$77,595.	(77,595)
Cash and interest held in and under administration by the County of Santa Clara is adjusted to fair market value	(37,399)
Total net assets - governmental activities	<u>\$ 1,524,474</u>

The notes to the financial statements are an integral part of this statement.

SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying financial statements have been prepared in conformity with generally accepted accounting principles as prescribed by The Governmental Accounting Standards Board (GASB) and the American Institute of Certified Public Accountants (AICPA). All funds of South Bay Regional Public Safety Training Consortium (consortium or organization) are presented within the accompanying statements. The accounting policies of the consortium conform to generally accepted accounting principles. The following fund types and account groups are used by the consortium:

Governmental Fund Types

Government-wide Financial Statements:

The government-wide financial statements (i.e., the statement of net assets and the statement of changes in net assets) report information on all of the non-fiduciary activities of the consortium and its component units. The government-wide statements are prepared using the economic resources measurement focus. This is the same approach used in the preparation of the fiduciary fund financial statements but differs from the way governmental fund financial statements are prepared.

Governmental fund financial statements, therefore, include a reconciliation and brief explanations to better identify the relationship between the government-wide statements and the statements for the governmental funds.

The government-wide statement of activities presents a comparison between direct expenses and program revenues for each function or program of the consortium's governmental activities. Direct expenses are those that are specifically associated with a service, program, or department and are therefore clearly identifiable to a function. The consortium does not allocate indirect expenses to functions in the statement of activities. Program revenues include charges paid by the recipients of goods or services offered by a program, as well as grants and contributions that are restricted to meeting the operational or capital requirements of a program. Revenues which are not classified as program revenues are presented as general revenues of the organization, with certain exceptions. The comparison of direct expenses with program revenues identifies the extent to which each governmental function is self-financing or draws from the general revenues of the consortium.

Fund Financial Statements:

Fund financial statements report detailed information about the organization. The focus of governmental fund financial statements pertains to major funds rather than reporting funds by type. Each major governmental fund is presented in a separate column, and all non-major funds are aggregated into one column. The accounting and financial treatment applied to a fund is determined by its measurement focus. All governmental funds are accounted for using a flow of current financial resources measurement focus. With this measurement focus, only current assets and current liabilities are generally included on the balance sheet. The Statement of Revenues, Expenditures, and Changes in Fund Balances for these funds present increases (i.e., revenues and other financing sources) and decreases (i.e., expenditures and other financing uses) in net current assets.

SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018

Basis of Accounting

Basis of accounting refers to when revenues and expenditures are recognized in the accounts and reported in the financial statements. Government-wide financial statements are prepared using the accrual basis of accounting. Governmental funds use the modified accrual basis of accounting.

Revenues – Exchange and Non-exchange Transactions:

Revenue resulting from exchange transactions, in which each party gives and receives essentially equal value, is recorded under the accrual basis when the exchange takes place. On a modified accrual basis, revenue is recorded in the fiscal year in which the resources are measurable and become available. “Available” means the resources will be collected within the current fiscal year or are expected to be collected soon enough thereafter to be used to pay liabilities of the current fiscal year. For the consortium, “available” means collectible within the current period or within 60 days after year-end.

Non-exchange transactions, in which the consortium receives value without directly giving equal value in return, include grants, and entitlements. Under the accrual basis, revenue from apportionment are recognized in the fiscal year for which the apportionment is earned. Revenue from grants and entitlements are recognized in the fiscal year in which all eligibility requirements have been satisfied. Eligibility requirements include timing requirements, which specify the year when the resources are to be used or the fiscal year when use is first permitted; matching requirements, in which the consortium must provide local resources to be used for a specific purpose; and expenditure requirements, in which the resources are provided to the consortium on a reimbursement basis. Under the modified accrual basis, revenue from non-exchange transactions must also be available before it can be recognized.

Deferred revenue:

Deferred revenue arises when assets are received before revenue recognition criteria have been satisfied. Apportionment, grants, and entitlements received before eligibility requirements are met are recorded as deferred revenue. Regarding governmental fund financial statements, receivables associated with non-exchange transactions that will not be collected within the availability period have also been recorded as deferred revenue. As of June 30, 2018, there was \$0 or no deferred revenue.

Expenses/Expenditures:

When considering accrual basis of accounting, expenses are recognized at the time a liability is incurred. Modified accrual basis of accounting expenditures are also generally recognized in the accounting period in which the related fund liability is incurred, the same as accrual basis of accounting. However, under the modified accrual basis of accounting, expenditures related to compensated absences and claims and judgments, are recorded only when payment is due. Allocations of cost, such as depreciation and amortization, are not recognized in the governmental funds. When both restricted and unrestricted resources are available for use, it is the consortium’s policy to use restricted resources first, then unrestricted resources as they are needed.

SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018

Fund Accounting

The accounts of the consortium are organized based on funds, each fund is a separate accounting entity. The operations of each fund are accounted for with a separate set of self-balancing accounts that comprise its assets, liabilities, fund equity, revenues, and expenditures or expenses, as appropriate. Consortium resources are allocated to and accounted for in individual funds based upon the purpose for which they are to be spent and how spending activities are controlled. The consortium's accounts are organized into two broad categories, which in aggregate include three fund types as follows:

Major Governmental Funds:

- The *General Fund* is the general operating fund of the consortium. It is used to account for all financial resources except those required to be accounted for in another fund.

Non-Major Governmental Funds:

Special Revenue Funds are used to account for the proceeds of specific revenue sources that are legally restricted to expenditures for specified purposes. The consortium maintains two non-major special revenue funds:

- The Deferred Maintenance Fund is used for major repair or replacement of consortium property and equipment.
- The Self Insurance Fund is used to account for liability, workers compensation, and other insurance needs of the organization in addition to or beyond what can be insured by outside sources.

Capital Projects Funds are used to account for the acquisition and/or construction of all major governmental general fixed assets. The consortium maintains one non-major capital project fund.

- The Capital Facilities Fund is used to account for the acquisition and/or construction of all major governmental general fixed assets such as buildings, vehicles, and equipment.

Budgets and Budgetary Accounting

Annual Budgets are adopted on a basis consistent with generally accepted accounting principles for all government funds. By state law, the consortium's governing board must adopt a tentative budget no later than July 1. A public hearing is conducted to receive comments prior to adoption. The consortium's governing board satisfied these requirements.

These budgets are revised by the consortium's governing board and consortium president during the year to consider unanticipated income and expenditures. The original and final revised budgets are presented for the general fund in the financial statements.

Formal budgetary integration was employed as a management control device during the year for all budgeted funds. The consortium employs budget control at the chart of account major object code level.

SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018

Encumbrance Accounting

Encumbrance accounting is used in all budgeted funds to reserve portions of applicable appropriations for which commitments have been made. Encumbrances are recorded for purchase orders, contracts, and other commitments when they are written. Encumbrances are liquidated when the commitments are paid. All encumbrances are liquidated on June 30.

Assets, Liabilities, and Equity

1. *Deposits and Investments*

Cash balance held in banks and in revolving funds are insured to \$200,000 by the Federal Depository Insurance Corporation.

In accordance with GASB Statement No. 31, *Accounting and Reporting for Certain Investments and for External Investment Pools*, investments are stated at fair value. Fair value is estimated based on published market prices at year-end. The consortium maintains substantially all its cash in the Santa Clara County Treasury. The county pools these funds with those of other governmental organizations in the county and invests the cash. Interest earned is deposited quarterly into participating funds. Any investment gains or losses are proportionately shared by all funds in the pool.

The county is authorized to deposit cash and invest excess funds by California Government Code Section 53648et.Seq. The funds maintained by the county are either secured by federal depository insurance or collateralized.

2. *Stores Inventories and Prepaid Expenditures*

Inventories are recorded using the purchases method in that costs are recorded as expenditures at the time individual inventory items are purchased. Inventories are valued at cost and consist of expendable supplies held for consumption. Reported inventories are equally offset by a fund balance reserve, which indicates that these amounts are not "available for appropriation and expenditure" even though they are a component of net current assets.

The consortium has the option of reporting expenditure in governmental funds for prepaid items either when purchased or during the benefiting period. The consortium has chosen to report the expenditure during the benefiting period.

SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018

Compensated Absences

Accumulated unpaid employee vacation benefits are recognized as liabilities of the consortium. A liability for these amounts is reported in the governmental funds only if the benefit has matured, for example, as a result of an employee's resignation, retirement, or earned available balance at year-end.

Accumulated unpaid employee vacation benefits are recognized as liabilities of the consortium in the government-wide financial statements. For fund accounting purposes, the current portion of the liabilities are recognized in the general fund at year-end while the non-current portion of the liabilities are recognized in the government-wide financial statements within the Statement of Net Assets.

Accumulated sick leave benefits are not recognized as liabilities of the consortium. The consortium's policy is to record sick leave as an operating expense in the period taken since such benefits do not vest nor is payment probable.

Long-Term Obligations

In the government-wide financial statements, long-term debt and other long-term obligations are reported as liabilities in the Statement of Net Assets.

In the fund financial statements, governmental funds recognize long-term debt and other long-term obligations during the current period.

Fund Balance Reserves and Designations

Reservations of the ending fund balance indicate the portions of fund balance not appropriated for expenditures or amounts legally segregated for a specific future use. The reserve for inventory reflects the portions of fund balance represented by supplies inventory. This amount is not available for appropriation and expenditure at the balance sheet date.

Total Columns on Combined Financial Statements

Total columns on the Combining Balance Sheet are captioned *Memorandum (Memo) Only* to indicate that they are presented only to facilitate financial analysis. Data in these columns do not present financial position, results of operations or changes in financial position in conformity with generally accepted accounting principles. Interfund eliminations have not been made in the aggregation of this data; and it is, therefore, not comparable to a consolidation

SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018

Fixed Assets and Depreciation

Capital assets are those purchased or acquired with an original cost of \$5,000 or more and are reported at historical cost or estimated historical cost. Contributed assets are reported at fair market value as of the date received. Additions, improvements, and other capital outlays that significantly extend the useful life of an asset are capitalized. The costs of normal maintenance and repairs that do not add to the value of an asset or materially extend the asset's lives are not capitalized but are expensed as incurred. Depreciation on all capital assets is computed using a straight-line basis over the following estimated useful lives:

Asset Class	Examples	Estimated Useful Life in Years
Land		N/A
Site improvements	Paving, flagpoles, retaining sidewalks, fencing, outdoor	20
Buildings		50
Portable classrooms		25
HVAC systems	Heating, ventilation, and air systems	20
Roofing		20
Interior construction	Leasehold improvements	20 - 25
Carpet replacement		7
Electrical/plumbing		30
Sprinkler/fire system	Fire suppression systems	25
Outdoor equipment	Playground, radio towers,	20
Machinery & tools	Shop & maintenance	10 - 15
Custodial equipment	Floor scrubbers, vacuums,	10 - 15
Furniture & accessories	Classroom & other furniture	10 - 20
Business machines	Fax, duplicating & printing	7 - 10
Copiers		7 - 10
Communication equipment	Mobile, portable radios	3 - 7
Computer hardware	PCs, printers, network	3 - 5
Computer software	Instructional, other short-term	5 to 10
Computer software	Administrative or long-term	10 to 20
Audio visual equipment	Projectors, cameras (still &	5 - 10
Athletic equipment	Wrestling mats, weight	7 - 10
Library books	Collections	5 to 7
Licensed vehicles	Buses, other on-road vehicles	7 - 10

SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018

2. CASH AND CASH EQUIVALENTS

In accordance with Education Code Section 41001, the consortium maintains substantially all of its cash with the County of Santa Clara Treasury as part of a commingled common investment pool. Investments by the consortium in pools are considered unclassified as to credit risk since they are not evidenced by securities that exist in physical or book entry form. As of June 30, 2018, the County of Santa Clara, (the pool sponsor), reported that the fair market value of the consortium commingled pool share was \$4,627,355 which represents an increase of \$731,471 over the previous year. As of June 30, 2018, the cash balance of the consortium held within the County of Santa Clara Treasury totaled \$4,297,829.

The consortium is an involuntary participant in the county external investment pool. The county is restricted by Government Code Section 53635 pursuant to Section 53601 to invest in time deposits, U.S. government securities, state registered warrants, notes or bonds, State Treasurer's investment pool, bankers' acceptances, commercial paper and negotiable certificates of deposit. As of June 30, 2018, the fair market value less original cost of the organizations cash value of the county investment pool was (\$70,333).

Bank of the West cash balances described below are carried at the same amount respectively and approximate fair market value. The Federal Depository Insurance Corporation insures these deposits up to \$200,000. As of June 30, 2018, the amount in excess of federal depository Insurance was \$1,175,228. The cash and cash equivalents available to the consortium as of June 30, 2018 were as follows:

Cash in County of Santa Clara	\$ 4,297,829
Bank of the West	313,091
Bank of the West – Payroll Checking	1,062,137
PayPal	125,187
Petty Cash	<u>4,000</u>
Total	<u>\$ 5,802,244</u>

3. PAYROLL

As of June 30, 2018, Certificated and Classified employees received their payroll from the consortium and Gavilan Community College. Gavilan Community College contracts with the employees and the consortium to work on behalf of the organization.

SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018

4. INTERFUND TRANSACTIONS

Interfund transactions are reported as loans, services provided, reimbursements, or transfers. Loans are reported as interfund receivables and payables, as appropriate, and are subject to elimination upon consolidation. Services provided, deemed to be at market or near market rates, are treated as revenues and expenditures/expenses. Reimbursements occur when one fund incurs a cost, charges the appropriate benefiting fund, and reduces its related cost as a reimbursement. All other interfund transactions are treated as transfers. Transfers among governmental funds are netted as part of the reconciliation to the government-wide financial statements.

Interfund Receivables/Payables (Due From/Due To)

As of June 30, 2018, there were no Interfund receivables and/or payables. Had there been any Interfund receivables and payables pertaining to the Statement of Net Assets, such balances would have been eliminated upon consolidation within the statement of net assets.

Interfund Transfers

Interfund transfers consist of operating transfers from funds receiving resources to fund through which the resources are to be expended.

As of June 30, 2018, there was one Interfund transfer. The transfer was \$300,000 from the General Fund to the Deferred Maintenance fund. Interfund transfers pertaining to the Statement of Activities would have been eliminated upon consolidation within the statement of activities.

<u>Transfers In</u>	<u>Transfers Out</u>	<u>Amount</u>
Deferred Maintenance	General Fund	<u>\$ 300,000</u>
Total		<u>\$ 300,000</u>

SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018

5. CAPITAL ASSETS AND DEPRECIATION

Capital asset activity for the year ended June 30, 2018, is shown below:

	Balance July 1, 2017	Additions	Deductions	Balance June 30, 2018
Capital assets, being depreciated:				
Equipment	\$ 799,049	\$ -	\$ -	\$ 799,049
Furniture	54,783	-	-	54,783
Vehicles	2,276,808	316,813	-	2,593,621
Buildings and Improvements	8,418	-	-	8,418
Total capital assets being depreciated	<u>3,139,058</u>	<u>316,813</u>	<u>-</u>	<u>3,455,871</u>
Less accumulated depreciation for:				
Equipment	795,753	2,082	-	797,835
Furniture	54,691	57	-	54,748
Vehicles	2,011,056	108,550	-	2,119,606
Building Improvements	6,848	421	-	7,269
Total accumulated depreciation	<u>2,868,348</u>	<u>111,110</u>	<u>-</u>	<u>2,979,458</u>
Total capital assets being depreciated, net	<u>270,710</u>	<u>205,703</u>	<u>-</u>	<u>476,413</u>
Governmental activities capital assets, net	<u>\$ 270,710</u>	<u>\$ 205,703</u>	<u>\$ -</u>	<u>\$ 476,413</u>

Depreciation expense was charged to governmental activities as follows:

Governmental Activities:	
Instruction	\$ 99,121
General administration	<u>11,989</u>
Total Depreciation Expense	<u>\$ 111,110</u>

SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018

6. LEASES

Capital Leases

The consortium leases equipment it values as \$240,000. The lease agreements provide for title to pass upon expiration of the lease period.

<u>Year Ending June 30</u>	<u>Lease Payments</u>
2019	\$ 79,112
2020	58,029
2021	58,029
2022	33,850
Thereafter	<u>-</u>
Total	\$ 229,020
Less amount representing interest	<u>(8,764)</u>
Present value of net minimum lease payments	<u>\$ 220,256</u>

The consortium will receive no sublease rental revenues nor pay any contingent rentals for this equipment.

7. LONG-TERM DEBT - SCHEDULE OF CHANGES

A schedule of changes in long-term debt for the year ended June 30, 2018, is shown below:

	<u>Balance</u>			<u>Balance</u>	<u>Due Within</u>	<u>Due After</u>
	<u>July 1, 2017</u>	<u>Additions</u>	<u>Deductions</u>	<u>June 30, 2018</u>	<u>One Year</u>	<u>One Year</u>
Compensated Absences	\$ 217,275	\$ 27,542	\$ -	\$ 244,817	\$ 167,222	\$ 77,595
Capital Leases	<u>60,361</u>	<u>252,370</u>	<u>92,475</u>	<u>220,256</u>	<u>79,112</u>	<u>141,144</u>
Totals	<u>\$ 277,636</u>	<u>\$ 279,912</u>	<u>\$ 92,475</u>	<u>\$ 465,073</u>	<u>\$ 246,334</u>	<u>\$ 218,739</u>

8. PENSION PLAN

The consortium offers a deferred compensation 457(b) plan. The plan is administered through Mass Mutual and has an employee minimum contribution of 1% and maximum of 3% with the organization matching a maximum of 3%. Under this plan, the organization contributes one percent in matching funds to all participants that contribute at least one percent of their gross salaries. As of June 30, 2018, there were 30 participants in the deferred compensation plan, and employer contributions totaled \$101,337. Funds within the 457(b)-deferred compensation plan are held by Merrill Lynch and are not controlled by the consortium.

SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018

9. ECONOMIC DEPENDENCE

Consortium apportionment revenue as presented is based upon earned contract dollars received from eight-member consortium colleges that represent approximately 60% of total revenue. Six out of the eight colleges represent approximately 56% of total apportionment revenue as follows: Monterey Peninsula College (15%), Gavilan Community College (12%), Ohlone Community College (8%), Hartnell Community College (8%), Cabrillo Community College (7%), and Lake Tahoe Community College (6%). As the consortium expands its services and recruit's other colleges, its economic dependency base is expected to decline.

10. COMMITMENTS AND CONTINGENCIES

- The consortium has received various grants/contracts from state and local governmental agencies for specific purposes that are subject to review and audit by the grantor agency. Although such audits could generate expenditure disallowances under terms of the grants or contracts, it is believed that any required reimbursement will not be material.
- The consortium receives a significant portion of its support from eight-member colleges, which in turn receives a significant portion of their support from student attendance and other state formula revenue means. If the member colleges were to incur significant budgetary decreases in the future from the state, these sources of funding for the consortium could decrease. If this were to occur, it is management's opinion that the consortium would be able to continue most of its activities on a more limited basis through other sources of funding and services.
- The consortium is periodically subject to claims and lawsuits which arise in the ordinary course of business. It is the opinion of management that the disposition or ultimate resolution of such claims and lawsuits will not have a material adverse effect on the financial position of the organization.

11. RELATED PARTY TRANSACTIONS

The consortium created a non-profit organization known as the Foundation For Public Safety Training (Foundation). On October 22, 2014, the Foundation was formally recognized by the Internal Revenue Service as a non-profit organization which was organized under internal revenue code section 501 (c) 3 as being exempt from income tax.

The Foundation is organized and operated exclusively for educational and charitable purposes. The Foundation's purpose is to promote and advance education in the field of public safety training, and support other organizations conducting public safety charitable activities in our community.

The Foundation is operated and files its non-profit income tax returns on a calendar year basis. During the consortiums fiscal 2017-2018 fiscal year ending June 30, 2018, the Foundation received \$0 in donations and incurred \$2,000 in expenses. As of June 30, 2018, the Foundations total assets and liabilities were \$2,757 and \$485 respectively.

12. SUBSEQUENT EVENTS

Events subsequent to June 30, 2018 have been evaluated through August 31, 2018, the date at which the consortium's audited financial statements were available to be issued. As of August 31, 2018, there were no subsequent events.

**REQUIRED SUPPLEMENTAL INFORMATION SECTION
AND
SUPPLEMENTAL INFORMATION SECTION**

South Bay Regional Public Safety Training Consortium
Schedule of Revenues, Expenditures, and Changes in Fund
Balance - Budget and Actual (GAAP) - General Fund
Year Ended June 30, 2018

	Original	Final	Actual (GAAP Basis)	Variance with Final Budget Positive - (Negative)
Revenues:				
Apportionment	\$ 7,890,669	\$ 7,890,669	\$ 7,862,687	\$ (27,982)
Contracts	1,600,326	1,600,326	1,320,616	(279,710)
Student services income	986,441	986,441	992,850	6,409
Fees	945,804	945,804	1,204,765	258,961
Rents and leases	515,124	515,124	533,983	18,859
Other income	1,110,179	1,110,179	1,161,830	51,651
Interest	25,770	25,770	45,739	19,969
Total Revenues	13,074,313	13,074,313	13,122,470	48,157
Expenditures:				
Salaries and benefits	6,720,480	6,720,480	6,067,301	653,179
Other operating expenses	5,050,720	5,050,720	4,767,814	282,906
Student services expense	597,310	597,310	593,661	3,649
Capital outlay	15,336	15,336	66,619	(51,283)
Total expenditures	12,383,846	12,383,846	11,495,395	888,451
Excess (deficiency) of revenues over (under) expenditures	690,467	690,467	1,627,075	936,608
Other financing sources (uses):				
Operating transfers-in	-	-	-	-
Operating transfers-out	300,000	300,000	300,000	-
Total other financing sources (uses)	300,000	300,000	300,000	-
Excess (deficiency) of revenue and other financing sources over (under) expenditures and other uses	390,467	390,467	1,327,075	936,608
Fund balance, July 1, 2017	2,797,922	2,797,922	2,797,922	-
Fund balance, June 30, 2018	\$ 3,188,389	\$ 3,188,389	\$ 4,124,997	\$ 936,608

The notes to the financial statements are an integral part of this statement.

**SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
 SUPPLEMENTAL INFORMATION
 JUNE 30, 2018**

1. ORGANIZATION

The South Bay Regional Public Safety Training Consortium (SBRPSTC) began its independent operation on July 1, 1996. Its mission is to meet the educational and training needs of public safety students within the areas represented by the participating community college consortiums. Courses offered must meet a regional need of either small or large public safety agencies. At present, there are no boundaries in effect and as long as a participating community college consortium can participate, all community colleges within California are within the consortium boundaries.

2. BOARD OF TRUSTEES

<u>MEMBER</u>	<u>OFFICE</u>	<u>TERM EXPIRES</u>
Dr. Walter Tribely President Monterey Peninsula College	Chairman of the Board	[1]
Dr. Gari Browning President Ohlone Community College	Vice-Chairman	[1]
Mr. Jeff DeFranco President Lake Tahoe Community College	Member	[1]
Mr. Benjamine Figueroa Vice President of Admin. Services Hartnell Community College	Member	[1]
Ms. Michelle Schneider Director PST College of San Mateo	Member	[1]
Ms. Nanette Solvason Dean of Biological & Health Services Foothill Community College	Member	[1]
Dr. Kathleen Rose President Gavilan Community College	Member	[1]
Mr. Rick Bennett Vice President of Admin. Services Mission College	Member	[1]

**SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
SUPPLEMENTAL INFORMATION
JUNE 30, 2018**

2. BOARD OF TRUSTEES - continued

<u>MEMBER</u>	<u>OFFICE</u>	<u>TERM EXPIRES</u>
Ms. Gerlinda Brady Dean of CTE & Workforce Dev. Cabrillo College	Member	[1]
ADMINISTRATION		
Ms. Linda Vaughn	President	
Mr. Michael Lombardo	Vice President of Administrative Services	
Mr. Gregory Giusiana	Vice President of Law Enforcement Services	

[1] Board members are appointed indefinitely at the discretion of the participating consortiums.

OTHER INDEPENDENT AUDITOR'S REPORTS

Weilin Wu, CPA

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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

To the Board of Directors of
South Bay Regional Public Safety Training Consortium
San Jose, California

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of South Bay Regional Public Safety Training Consortium, (the Consortium) as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise the Consortium's basic financial statements, and have issued our report thereon dated August 31, 2018.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, We considered the Consortium's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Consortium's internal control. Accordingly, we do not express an opinion on the effectiveness of the Consortium's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Consortium's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE
AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*
- *Continued***

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Consortium's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Consortium's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



Cupertino, California
August 31, 2018

**SOUTH BAY REGIONAL PUBLIC SAFETY TRAINING CONSORTIUM
SUMMARY OF AUDITORS' RESULTS
June 30, 2018**

Section I – Summary of Auditor’s Results

Basic Financial Statements

Type of auditor’s report issued on the financial statements: Unqualified Opinion

Internal control over financial reporting:

- Material weaknesses identified? No
- Significant deficiency(s) identified not considered to be material weaknesses? No

Noncompliance material to basic financial statements: No

Section II – Financial Statement Findings

This section identifies the reportable conditions, material weaknesses and instances of noncompliance related to the financial statements that are required to be reported in accordance with *Government Auditing Standards*

Audit Findings and Questioned Costs:

- Current Year Findings and Questioned Costs None
- Prior Year Findings and Questioned Costs None